

THE INDUSTRIAL DEVELOPMENT AUTHORITY  
OF THE COUNTY OF ST. LOUIS, MISSOURI

INDUSTRIAL REVENUE BOND APPLICATION

I. **Company/Organization Information**

A. Company/Organization Name \_\_\_\_\_

Contact Person \_\_\_\_\_ Email \_\_\_\_\_

Address \_\_\_\_\_ Zip \_\_\_\_\_

Phone ( ) \_\_\_\_\_ Fax ( ) \_\_\_\_\_

Referred by \_\_\_\_\_

B. State the general nature of the applicant's business.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

C. Describe the project for which the company/organization is seeking bond financing.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**II. Project Information**

**A. Project Costs**

Land & Improvements \$ \_\_\_\_\_

Buildings \$ \_\_\_\_\_

New Equipment \$ \_\_\_\_\_

Interest (during construction) \$ \_\_\_\_\_

Expenses \$ \_\_\_\_\_

Other (specify)  
\_\_\_\_\_ \$ \_\_\_\_\_  
\_\_\_\_\_ \$ \_\_\_\_\_

Total Project Cost \$ \_\_\_\_\_  
(round to nearest \$100's)

**Project Financing**

Bond Issue Amount \$ \_\_\_\_\_

Equity \$ \_\_\_\_\_

Other (Specify)  
\_\_\_\_\_ \$ \_\_\_\_\_  
\_\_\_\_\_ \$ \_\_\_\_\_  
\_\_\_\_\_ \$ \_\_\_\_\_

Total Financing \$ \_\_\_\_\_  
(Must equal total project cost)

B. State the address of the project:

\_\_\_\_\_ Zip \_\_\_\_\_

C. Is the project located within the corporate limits of a St. Louis County municipality?

If yes, which municipality? \_\_\_\_\_

D. Briefly describe the economic impact this project will have on the St. Louis area economy, including the number of jobs created or retained.

\_\_\_\_\_  
\_\_\_\_\_

Construction jobs to be created: \_\_\_\_\_

Permanent jobs to be created within the first two years of project's completion:

Full time: \_\_\_\_\_ Part time: \_\_\_\_\_

E. Describe any public incentives expected for the project.

\_\_\_\_\_

III. **Project Financing**

A. Please provide target dates on the following:

Issue the bonds: \_\_\_\_\_

Begin the project: \_\_\_\_\_

Complete the project: \_\_\_\_\_

B. Regarding the placement of the bonds, will there be a:

\_\_\_\_\_ private placement, or  
\_\_\_\_\_ public issuance?

C. If privately placed, who will be purchasing the bonds? \_\_\_\_\_

D. If a public placement, do you anticipate credit enhancement for the bonds?

\_\_\_\_\_ Yes \_\_\_\_\_ No

If a public placement, will the bonds be rated?

\_\_\_\_\_ Yes \_\_\_\_\_ No

If so, by which rating agency? \_\_\_\_\_

What ratings on the bonds do you anticipate? \_\_\_\_\_

E. Bond Purchaser or Underwriter

Firm Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Phone ( ) \_\_\_\_\_

IV. **Miscellaneous Information**

A. Bond Counsel

Firm Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Phone ( ) \_\_\_\_\_

B. Borrower Counsel

Firm Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Phone ( ) \_\_\_\_\_

Dated: \_\_\_\_\_, 20\_\_\_\_

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Applicant's Representative – Name and Title

Applications should be filed with:

Zack Folk  
Industrial Development Authority of the County of St. Louis, Missouri  
7733 Forsyth Blvd., Suite 2200  
St. Louis, Missouri 63105  
(314) 615-7663  
(314) 615-7666 (FAX)

#### ATTACHMENTS

Please enclose the following. Indicate if attached (X) or not applicable (N/A).

#### FINANCIAL

\_\_\_\_\_ Historical. Balance sheet and profit & loss statement for last three fiscal years. Include accountant's opinion letter and any schedules and notes to financial statements.

\_\_\_\_\_ Current. If most recent statements are over sixty days old, attach current balance sheet and profit & loss statements.

#### OTHER

\_\_\_\_\_ Preliminary Opinion of Bond Counsel. A letter from an approved Bond Counsel firm providing an opinion that the project qualifies as a "Project" as that term is defined in Section 349.010 R.S.Mo. 1986, as amended.

\_\_\_\_\_ Bond Purchaser Letter. A preliminary letter of commitment of purchase the bonds when issued or a favorable opinion as to the marketability of the bonds by an underwriter or financial institution.

\_\_\_\_\_ \$2,500 Check payable to the Industrial Development Authority of the County of St. Louis, Missouri. This includes a non-refundable \$1,500 application fee, and a \$1,000 inducement fee.