

## **OPEN REQUEST FOR QUALIFICATIONS PROFESSIONAL SERVICES**

The St. Louis Economic Development Partnership, with its affiliated entities (collectively, “SLEDP”) issues this open request for qualifications from professional services/consulting firms for various projects initiated in 2024. SLEDP seeks qualifications from firms with expertise that includes, but is not limited to, the following areas:

- Demolition;
- Environmental remediation (specifically including asbestos remediation);
- Engineering (including, but not limited to, civil, mechanical, electrical, and plumbing);
- Title services for real estate transactions;
- Architectural design and consulting services;
- Planning, landscape architecture and urban design services;
- Environmental consulting/engineering services (including but not limited to assessment, remedial design and site remediation/cleanup services);
- Geotechnical services;
- Traffic generation and assessment analysis;
- Building inspection services;
- General contracting/construction;
- Landscaping;
- Construction cost estimating;
- Construction management/oversight;
- Land surveying;
- Economic and community development consulting (economic/market research and studies, incentives/tax analyses, appraisals, existing conditions analysis, and community assessment and outreach);
- Strategic planning (includes organizational development, SWOT analysis, and long-term goal planning);
- Real estate consulting (strategic facilities planning and space planning/programming);
- Property acquisition and relocation services;
- Financial consulting services in the areas of, but not limited to, loan packaging and loan servicing, tax exempt and taxable bond financing, joint venture equity, and mezzanine or other forms of debt and equity financing;
- Mentoring/consulting services in the areas of, but not limited to, human resources, risk management, information technology, financial management, sales training, marketing and legal;
- Marketing/communications (PR, electronic marketing, news story development, and ads);
- Multi-lingual translation and interpretation services;
- International trade consulting and research services (trade commodity flows, market research and development, business planning, compliance including legal and financial);

- International diplomatic, trade, and economic development consulting;
- Project management consulting services (includes project development, advocacy, political outreach);
- Legal services in all areas of specialization, including but not limited to, corporate law, contract negotiations and transactional support, immigration, legislation, incentive analysis and negotiations, environmental law, land use and eminent domain, real estate law, public finance transactions (incentives analysis and public funding mechanisms/bonds, and business finance) and litigation;
- Any and all specialty services pertaining to the establishment and operation of the U.S. Citizen & Immigration Service EB5 program or EB5 Regional Centers to include but not limited to immigration legal counsel, corporate and securities legal counsel, economic analysis, business plan writing, marketing, web design and maintenance, and international marketing and securities brokerage;
- Information Technology services (including but not limited to selection, design and maintenance of SLEDP's database(s) to meet organizational reporting needs, website design, maintenance and hosting, and other related audio/visual and related technology services);
- Tax, auditing and accounting services;
- Fundraising;
- Grant writing services;
- Custodial and janitorial services;
- Property maintenance services (including, but not limited to, HVAC repairs and preventative maintenance, lawncare, asphalt repair, snow/ice removal, security services, and plumbing); and/or
- Waste management services.

The Partnership actively encourages submission of qualifications from disadvantaged business enterprises and companies owned by minorities, women, immigrants and veterans. The Partnership does not discriminate on the basis of race, color, religion, creed, sex, sexual orientation, gender identity, age, ancestry, national origin, disability, or veteran status in considering any response or contract. Equal Opportunity Employer.

### **Submission of Qualifications**

Firms must identify in their submittal which category or categories of services they are qualified to provide (see list above). Qualification submittals should provide resumes for key staff members, profile a sampling of projects that the firm has worked on in the past, and indicate MBE/WBE status as applicable. Please also let us know if your firm is owned by a foreign-born entrepreneur. Please also include size and scale information in addition to current workforce and insurance/bonding capacity. Firms should designate a contact person and provide that individual's contact information including phone and email address.

**Qualification submittals will be accepted at any time throughout the 2024 calendar year.** However, to ensure your firm is notified of each contract opportunity offered by the Partnership during the 2024 calendar year, please submit your firm's qualifications as soon as possible.

**Please submit one PDF copy of statement of qualifications to:**

**St. Louis Economic Development Partnership**

**Attn: Dana Cook**

**[dcook@stlpartnership.com](mailto:dcook@stlpartnership.com)**